

24+ YEARS OF LEADERSHIP

Professional Experience Director

Driving successful projects, building high-performing teams, and delivering sustainable business growth in Telecommunication, Infrastructure & Business Development.

Dirsyam

DIRSYAM, S.E., M.M.

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24+

Years Experience



10+

Leadership Position



50+

Projects Completed



20-30%

Average Profit Growth

Trusted by
Top Companies

ABOUT ME

Driving Projects. Delivering Results.

Experience Director with a demonstrated history of working in the telecommunication industries. Skilled in Project Management, Business Development, Financial Management, and Channel Strategy.

Strong professional with a Master's degree in Management from Universitas Dr. Soetomo.

dirsyam@yahoo.co.id

South Jakarta, Indonesia

More About Me →

WHAT I BRING TO THE TABLE



Strategic Leadership

Leading teams and organizations to achieve strategic objectives and sustainable growth.



Project Excellence

Delivering complex projects on time, within budget, and with quality results.



Business Growth

Driving business development initiatives that create value and long-term partnerships.



Operational Efficiency

Optimizing processes and resources to maximize performance and profitability.



Financial Discipline

Strong financial management to ensure profitability and risk control.



People Development

Building and empowering high-performing teams with clear goals and direction.

PROFESSIONAL EXPERIENCE

- Feb 2026 - Present
Consultant of Project Management – BAKTI Komdigi
 - Project: Project Management BAKTI Komdigi
 - Taskforce Warranty Claim Power problem BAKTI Komdigi
- Jun 2023 - Jun 2025
Technical & Operational Director – PT. Techno Consult Indonesia
 - Project: Project Management BAKTI Kominfo
 - Lead cross-departmental integration of technical systems and operational workflow, optimizing resource allocation and reducing project delivery time by 25%.
- Feb 2017 - Jun 2023
Project Director – PT. ZMG Indonesia
 - Project List: Telkomsel, Smartfren, IOH, MNC Cable, My Republic, Hutchison, BAKTI Kominfo, Fiberhome, Excel Projects
 - Managed 12 projects with profit around 20%-30% annually.
- Sep 2016 - Aug 2017
Channel Director / Program Director – PT. Zoomy Media Indonesia
 - Project List: Telkom, Tranjakarta, Oamri, Angkasa Pura, KAI, Sinarmas, Iforte.
 - Increased profit around 20% in 2017 with limited budget & resource.
- Sep 2007 - Aug 2016
Project Manager – PT. ZTE Indonesia
 - Projects with Telkomsel, Indosat, Hutchison, Telkom Projects
 - Saved project penalty around USD 2 Million in 2013-2014.
- Jun 2004 - Sep 2007
Project Manager – Huichen Telecom Makassar
 - ZTE, Telkomsel, Huawei Indosat Projects
 - Developed team in Sulawesi and supported West Java progress.
- Dec 2002 - Jun 2004
Project Coordinator – PT. Intisel Produktifakom Makassar
 - Siemens Indosat, Huawei Indosat, Huawei Excel Projects
 - Led cross-functional teams, increasing operational efficiency by 15%.

CORE EXPERTISE

- Project Management
- Infrastructure Development
- Business Development
- Financial Management
- Channel Strategy
- Stakeholder Management
- Risk Management
- Operational Excellence
- Team Leadership
- Customer Relationship
- Negotiation & Communication

“Delivering excellence through experience, leadership, and integrity.”



12+

Major Projects Managed
Simultaneously



USD 2M

Saved Project Penalty
(2013-2014)

KEY ACHIEVEMENTS



20-30%

Average Profit Growth
Every Year



25%

Faster Project Delivery
Achievement



High-Performing
Teams Built & Developed

EDUCATION



2024 – 2025
Master of Management (M.M.)
Universitas Dr. Soetomo Surabaya
GPA : 3.63 / 4.00 | Completed in 1 Year



2008 – 2013
Bachelor of Financial Management
STIMI LPI Makassar
GPA : 3.29 / 4.00



1999 – 2002
SMK Telkom Sandhy Putra 2 Makassar
The Best Telecommunication Technical
High School in Indonesia.

PROFESSIONAL TRAINING & COURSES

- Fiber Optic – PT. Telkom Indonesia
- LAN (Local Area Network) – PT. Telkom Indonesia
- Project Management – ZTE University
- English Language – Australian English Course
- Compliance Training – ZTE Corporation
- Web Designer Course
- SEO Specialist Course
- PAID Traffic Course

Jan - Feb 2002
Jan - Feb 2002
Dec 2014
Jan - May 1999
Jan 2023
Jul 2026
Jul 2026
Jul 2026

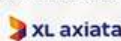
LANGUAGE

Bahasa Indonesia
Native

English
Advanced

Dirsyam
S.E., M.M.

TRUSTED BY LEADING COMPANIES & ORGANIZATIONS



Let's Work Together to
**Build, Lead & Grow
Your Business**

Let's discuss how my experience and leadership can help your organization achieve greater success and sustainable growth.

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Contact Me →

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